

Spark Capital advises Total Dental Care Private Limited ("Sabka Dentist") on its Structured Debt Capital raise

Spark Capital is pleased to announce the successful closure of Structured Debt Capital raise for Total Dental Care Private Limited. The fund raise will provide growth capital for fuelling the company's expansion plan and aid the company open more branches within the country to provide affordable dental care. The deal was consummated with Northern Arc Capital (formerly "IFMR Capital").

Spark Capital acted as an exclusive financial advisor to the company for the transaction.

- Structured the transaction which suits the regulatory & the business requirements
- Managed negotiations on transaction documents between company & financial institution
- Maintained tight control on the transaction process ensuring quick closure
- Delivered favourable outcome to all stakeholders

With this deal Spark Capital furthers consolidates its position in the healthcare sector having concluded 19 transactions in equity and structured finance space aggregating to ~ \$500 Million raise to date.

About Sabka Dentist:

Sabka Dentist is a leading chain of Dental Clinics which provides high quality curative dental care services at transparent & affordable prices to the middle income population in Urban India. It has 100 company owned & company operated clinics in Mumbai, Pune, Surat, Ahmedabad & Bangalore with over 500 doctors and has treated more than 6,50,000 customers since inception. Over the last 5 years Sabka Dentist has changed the paradigm of Dental services for the middle & low income patients in India. Sabka Dentist offers complete dental check-ups, x-rays and quality consultations. Sabka Dentist clinic network allows patients to easily start a treatment at one clinic and continue it at any other clinic across 5 cities as all records are accessible online. Further information is available on www.sabkadentist.com

About Spark Capital:

Spark Capital is among India's leading mid-market investment banks, providing a full suite of services encompassing Investment Banking, Institutional Equities, Wealth Management and Structured Finance & Debt Syndication. Spark's Investment Banking business has successfully consummated a total transaction value of close to USD 6 Bn since inception; Spark Capital's Institutional Equities division covers over 200 stocks under research and enjoys empanelment with over 200 institutional clients across FIIs, DIIs and Family offices. Spark has offices in Bengaluru, Mumbai and Chennai. Further information is available at www.sparkcapital.in

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